

MCAKC

10955 Lowell, Suite 1050
Overland Park, KS 66210



The Mechanical Contractors Association of Kansas City is a 501C (6) Non-Profit Organization.

INDUSTRY ORIENTATION

PROGRAM GOALS

- Help new employees identify their role in, and contribution to, your business.
- Gain knowledge of the mechanical contractors' business culture.
- Connect with industry peers to build a professional network.
- Educate, excite, and engage new employees about the MCAKC community.



LEARNING OBJECTIVES

Upon completion of this training program, participants will be able to:

Section 1: Union Mechanical Contracting Industry

- » Explain the value of the local and national union mechanical contracting markets including history, trends, and structure.

Section 2: Union vs. Non-Union

- » Outline the key differences between union and non-union contractors and summarize the benefits of union contractors.

Section 3: Union Mechanical Contractor Business

- » Navigate the mechanical contracting industry and describe general business, finance, and project strategies.

Section 4: Your Personal and Professional Development

- » Take personal responsibility by demonstrating business and office etiquette to develop and maintain positive office relationships as well as exceeding organizational expectations.

Section 5: The MCA of Kansas City: Utilizing our Services

- » Utilize the MCA of Kansas City to support career goals and leverage learning opportunities.



WHO SHOULD ATTEND?

The Industry Orientation is designed for those new to the mechanical contracting industry. New employees, students, recent graduates, and interns with less than six months of industry experience will benefit from this introduction to the business of mechanical contracting.

HOW DO I REGISTER?

Register at:
mcakc.org/orientation

QUESTIONS?

Contact us at:
learn@mcakc.org
913.948.9200

Seminar Location:

MCAKC Knowledge Center
10955 Lowell Avenue, Suite 1050
Overland Park, KS 66210

